

**1. Counseling Agency Name**

Agency Name  
REINVESTMENT PARTNERS  
Agency ID: 84928  
Agency Type: LHCA

110 E Geer St  
Durham, NC  
27701-2261

**Parent Agency Name (if applicable)**

NORTH CAROLINA HOUSING COALITION  
Agency ID: 90188  
Agency Type: Regional Intermediary

**2. Reporting Period and Budget**

Reporting Period: Quarter 4  
Fiscal Year: 2018  
From: 10/01/2017  
To: 09/30/2018  
Submission Date: 10/08/2018  
Update Date: 12/18/2018  
Total budget, all sources: \$220,000.00  
Total HUD Funding, all grants: \$0.00

**HUD Funding Sources**

Passed @ 0%

**2017-1 COMP** 10/01/2016 - 03/31/2018 2017 Comprehensive Housing Counseling Grant Program. FR-6000-N-33; FR-6100-N-33  
Funding: \$0.00

**2018-1 COMP** 10/01/2017 - 09/30/2019 2018 Comprehensive Housing Counseling Grant Program. FR-6200-N-33  
Funding: \$0.00

Validated: Validated  
Last Validated: 12/18/2018  
Validated by: System

Only reports completed by 12/31/2018 will be credited for on time submission.

	TOTAL		2017-1 COMP	2018-1 COMP
	All Activities	All HUD Funded Activities	HUD Funded	HUD Funded

**3. Ethnicity of Households (select only one)**

a. Hispanic	63	51	29	22
b. Not Hispanic	647	472	237	235
c. Chose not to respond	46	39	24	15
	756	562	290	272

**4. Race of Households**

**Single Race**

a. American Indian/Alaskan Native	4	2	2	0
b. Asian	7	3	1	2
c. Black or African American	522	390	190	200
d. Native Hawaiian or Other Pacific Islander	1	0	0	0
e. White	110	67	44	23

**Multi-Race**

f. American Indian or Alaska Native and White	1	0	0	0
g. Asian and White	3	3	0	3
h. Black or African American and White	10	8	2	6
i. American Indian or Alaska Native and Black or African American	0	0	0	0
j. Other multiple race	29	26	8	18
k. Chose not to respond	69	63	43	20
	756	562	290	272

**5. Income Levels**

a. < 30% of Area Median Income (AMI)	199	122	61	61
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b.	30 - 49% of AMI	178	133	59	74
c.	50 - 79% of AMI	217	174	94	80
d.	80 - 100% of AMI	45	33	25	8
e.	> 100% AMI	55	44	23	21
f.	Chose not to respond	62	56	28	28
		756	562	290	272

#### 6. Rural Area Status

a.	Household lives in a rural area	138	78	39	39
b.	Household does not live in a rural area	613	479	247	232
c.	Chose not to respond	5	5	4	1
		756	562	290	272

#### 7. Limited English Proficiency Status

a.	Household is Limited English Proficient	20	14	6	8
b.	Household is not Limited English Proficient	732	544	282	262
c.	Chose not to respond	4	4	2	2
		756	562	290	272

#### 8. Households Receiving Group Education by Purpose

a.	Completed financial literacy workshop, including home affordability, budgeting and understanding use of credit	13	13	1	12
b.	Completed predatory lending, loan scam or other fraud prevention workshop	0	0	0	0
c.	Completed fair housing workshop	0	0	0	0
d.	Completed homelessness prevention workshop	0	0	0	0
e.	Completed rental workshop	0	0	0	0
f.	Completed pre-purchase homebuyer education workshop	246	233	162	71
g.	Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	0	0	0	0
h.	Completed resolving or preventing mortgage delinquency workshop	14	13	8	5
i.	Completed other workshop	0	0	0	0
		273	259	171	88

#### 9. Households Receiving One-on-One Counseling by Purpose

a.	Homeless Assistance	1	1	0	1
b.	Rental Topics	8	7	3	4
c.	Prepurchase/Homebuying	160	153	55	98
d.	Home Maintenance and Financial Management for Homeowners (Non-Delinquency Post-Purchase)	206	110	53	57
e.	Reverse Mortgage	0	0	0	0
f.	Resolving or Preventing Mortgage Delinquency or Default	108	32	8	24
		483	303	119	184
	Households Served Sections 8 and 9 Total:	756	562	290	272

#### 10. Impact and Scope of One-on-One Counseling Services

a.	Households that received one-on-one counseling that also received group education services.	5	2	2	0
b.	Households that received information on fair housing, fair lending and/or accessibility rights.	462	293	115	178
c.	Households for whom counselor developed a sustainable household budget through the provision of financial management and/or budget services.	100	82	31	51

d. Households that improved their financial capacity (e.g. increased discretionary income, decreased debt load, increased savings, increased credit score) after receiving Housing Counseling Services.	61	51	17	34
e. Households that gained access to resources to help them improve their housing situation (e.g. down payment assistance, rental assistance, utility assistance, etc.) after receiving Housing Counseling Services.	245	159	62	97
f. Households that gained access to non-housing resources (e.g. social service programs, legal services, public benefits such as Social Security or Medicaid, etc) after receiving Housing Counseling Services.	102	66	10	56
g. Homeless or potentially homeless households that obtained temporary or permanent housing after receiving Housing Counseling Services.	4	4	0	4
h. Households that received rental counseling and avoided eviction after receiving Housing Counseling Services.	2	2	0	2
i. Households that received rental counseling and improved living conditions after receiving Housing Counseling Services.	5	4	2	2
j. Households that received prepurchase/homebuying counseling and purchased housing after receiving Housing Counseling Services.	16	15	4	11
k. Households that received reverse mortgage counseling and obtained a Home Equity Conversion Mortgage (HECM) after receiving Housing Counseling Services.	0	0	0	0
l. Households that received non-delinquency post-purchase counseling that were able to improve home conditions or home affordability after receiving Housing Counseling Services.	7	4	1	3
m. Households that prevented or resolved a mortgage default after receiving Housing Counseling Services.	118	22	9	13
	1127	704	253	451

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This information is collected in connection with HUD's Housing Counseling Program and will be used by HUD to measure the performance and effectiveness of HUD's Housing Counseling Program. In addition, the data will help to determine that the grant applicant meets the requirements of the Notice of Fund Availability (NOFA) and to assign points for awarding grant funds on a competitive and equitable basis. The information is required to obtain funding under Section 106 of the Housing and Community Development Act of 1974. The information is considered sensitive and is protected by the Privacy Act which requires the records to be maintained with appropriate administrative, technical, and physical safeguards to ensure their security and confidentiality.